

## **Benoit de la Tour – CV**

**b. 1962, French citizen**

### **Primary work experience:**

#### **2013 – 2016 Ciena**

Vice President & General Manager, Europe, Middle East and Africa

#### **2010 – 2013 Microsoft Corporation**

Vice President, EMEA and Latin America, Microsoft Enterprise Business Applications Division

#### **2005 – 2010 Infor Global Solutions**

2008 – 2010 Senior Vice President & General Manager EMEA

2005 – 2008 Vice President, Southern EMEA

#### **1993 – 2005 Information Builders Inc.**

2004 – 2005 Regional Director EMEA West

1999 – 2003 Managing Director France

1996 – 1998 Sales & Marketing Manager

1993 – 1996 Area Sales Manager

#### **1990 – 1992 Metrologie International**

Sales Manager

#### **1987 – 1990 Asystel**

Sales Manager Bank and Insurance Sectors

#### **1985 – 1987 Kis**

Sales Representative

### **Education**

Ecole Supérieure de Commerce Extérieur (ESCE), Paris, France